

Industry Leader Carlos J. Lopez Joins Hanley Investment Group To Launch Hi Urban Retail Advisors

Industry Veteran Carlos J. Lopez has joined Hanley Investment Group as president of Hanley Investment (HI) Urban Retail Advisors, a new division of Hanley Investment Group Real Estate Advisors specializing in the sale and advisory of high profile mixed-use and urban retail properties in dynamic commercial districts across the United States. Lopez most recently served as a managing director at Reza Investment Group, where he specialized in the sale of mixed-use and urban street-front retail properties nationwide as well as traditional shopping centers. Lopez has over 17 years of comprehensive experience in retail investment sales and leasing and has participated in excess of \$650 million in sales and nearly 150 closed transactions.

November 6, 2007 (FPRC) -- IRVINE, CALIF. – Hanley Investment Group Real Estate Advisors, one of the most dominant retail investment groups in the western United States and a market leader in the sale of retail properties, announced today that industry veteran Carlos J. Lopez has joined the company as president of Hanley Investment (HI) Urban Retail Advisors, a new division of Hanley Investment Group specializing in the sale and advisory of high profile mixed-use and urban retail properties in dynamic commercial districts across the United States. Lopez most recently served as a managing director at Reza Investment Group, where he specialized in the sale of mixed-use and urban street-front retail properties nationwide as well as traditional shopping centers.

Lopez has over 17 years of comprehensive experience in retail investment sales and leasing and has participated in excess of \$650 million in sales and nearly 150 closed transactions. Lopez has represented or completed transactions with numerous developers and institutions including: CIM Group, Red Mountain Retail Group, Nationwide Insurance, Albertsons, Principal Financial Group, CJ Segerstrom & Sons, Anglo Irish Bank and Nord Capital. Prior to joining Reza Investment Group, Lopez was a member of the Newport Beach office of Sperry Van Ness and Faris Lee Investments, where he concentrated on the sale of retail properties.

“There is a growing segment of investors that wish to own properties in urban and mixed-use environments,” said Edward B. Hanley, president of Hanley Investment Group. “There are complex issues involved relating to land use and the progressive revitalization of high density urban areas, which investors and owners need to thoroughly comprehend when considering buying or selling this unique product type. Carlos has tremendous experience understanding the extraordinary nature of the structure of urban retail and the ability to accurately assess and optimize positioning and value.”

“Whether it is situated in a well-located, dynamic commercial district, or in conjunction with a mixed-use project, urban retail is a very specialized product type within the overall retail marketplace,” said Carlos J. Lopez, president of HI Urban Retail Advisors.

“Through extensive investment sale transaction experience in major urban markets, HI Urban Retail Advisors guides clients in attaining the highest value and returns through its thorough knowledge of marketing urban retail properties from a national and global perspective,” added Lopez. “HI Urban

Retail Advisors has successfully accumulated a highly targeted database of mixed-use and urban retail property investors and owners from every major urban market in the country that is unmatched in the industry.”

Lopez says that he joined Hanley Investment Group because of its unique corporate culture. “It is youthful, hard working, dedicated, an open and shared environment of camaraderie and teamwork that is loyal to each other and their clients,” Lopez stated. “I know that I will grow and prosper in this environment and very much look forward to utilizing my leadership skills and retail investment expertise to achieve our clients’ goals and objectives.”

“We have a very different company culture that is rarely found in the brokerage industry,” said Hanley. “Everyone in the company works together for a common goal – to provide our clients with the very best service and consistently exceed their expectations. It is extremely gratifying to know that Carlos selected Hanley Investment Group after careful thought and consideration.”

“It is has been another exceptional year for our company, our professionals and our clients,” added Hanley. “Hanley Investment Group is on track to have another record breaking year. The addition of Carlos Lopez will certainly build on our previous successes over the years and add to an even brighter future.”

Lopez graduated from the University of Southern California (USC), where he received a Bachelors of Science in Business Administration, specializing in Real Estate and Finance. He is an active member of the International Council of Shopping Centers and Urban Land Institute. He is a resident of Newport Beach, Calif.

About Hanley Investment Group Real Estate Advisors

Built on a solid foundation of performance, integrity and dedication, Hanley Investment Group Real Estate Advisors is a boutique retail investment advisory firm with a two billion dollar transaction track record that is comprised of innovative specialists delivering unparalleled service and superior results that consistently exceed client expectations. Hanley Investment Group’s expertise, commitment and unwavering focus of putting the client’s needs first have continued to set the company apart in the industry. Hanley Investment Group works closely with individual investors, developers, and institutional property owners in every facet of the transaction to insure that the highest value is achieved. Clients rely on Hanley Investment Group to be the most knowledgeable and trusted source for valuation services, market information and retail property acquisitions and dispositions. For more information, visit the Company’s website at www.hanleyinvestment.com or call (949) 585-7610.

About Hanley Investment (HI) Urban Retail Advisors

Hanley Investment (HI) Urban Retail Advisors is a retail investment division of Hanley Investment Group Real Estate Advisors specializing in the sale and advisory of high profile mixed-use and urban retail properties in dynamic commercial districts across the United States. Built on unsurpassed dedication and an impressive track record of performance and results, HI Urban Retail Advisors consistently exceeds client expectations through its unparalleled, comprehensive knowledge of urban retail from a national and global perspective.

Whether it is situated in a well-located, dynamic commercial district, or in conjunction with a mixed-use project, urban retail is a very specific product type within the overall retail marketplace. HI Urban Retail Advisors guides clients in attaining the highest returns through its exceptional

experience and responsive team that thoroughly comprehends this unique and growing market segment. HI Urban Retail Advisors utilizes its innovative expertise to lead property owners and investors through complex issues relating to land use and the progressive revitalization of high density urban areas to effectively help them understand the significant characteristics of each urban retail asset and its optimum positioning and value.

HI Urban Retail Advisors works closely with investors to develop and maintain long-term relationships and has successfully accumulated a highly targeted database of mixed-use and urban retail property investors and owners from every major urban market in the country that is unmatched in the industry. HI Urban Retail Advisors' concentrated expertise and exclusive focus on mixed-use and urban retail properties translate into measurable results and is the reason that clients rely on HI Urban Retail Advisors to be the most dependable source for valuation services, market information and urban retail investment sales.

For more information, visit the Company's website at www.hiurbanretail.com or call (949) 585-7610.

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