

Results Engineering Solution at Gallatin Steel Wins 2008 RealSolutions Award for Best Manufacturing Solution

Steel Manufacturer Recognized for Innovative Customer Service and Employee Productivity Improvements

November 19, 2008 (FPRC) -- Gallatin Steel, in conjunction with Results Engineering, was honored with a RealSolutions Award for Best Manufacturing Solution for its innovative implementation of the OnBase enterprise management system. The award was presented by Hyland Software at the 2008 OnBase Training and Technology Conference in Las Vegas, NV.

Gallatin Steel, which produces high quality hot-rolled steel, and Results Engineering, a leader in Enterprise Content Management (ECM) and workflow automation for government, insurance, healthcare, manufacturing, and higher education; worked together to integrate a content management strategy for its associates, improving customer service and worker productivity and efficiency.

The RealSolutions Awards recognizes organizations using Enterprise Content Management solutions in a unique and successful manner. Specifically, the Best Manufacturing Solution award highlights a company who demonstrates the power of OnBase—an enterprise content management software that combines integrated document management, business process management and records management in a single application for the manufacturing industry.

Results Engineering assisted Gallatin Steel in installing an enterprise-wide OnBase solution as an extension of existing business systems. Onbase has been integrated with the custom-developed Order-to-Cash system, which manages order entry, product metallurgy, scheduling, shipping, product claims, and many other functions across the company. This integrated system has converted several manual documents to digital records with E-Forms; and has enabled the rest of the documents to be scanned into records that are easily routed and filed with Onbase workflow. Customer facing documents, such as Bill of Ladings, Metallurgical Certifications, and Invoices are all stored in Onbase and are easily available for immediate access by our inside sales associates. Benefits range from costs savings, cost avoidance, improved information flow and control, improved customer service, mitigated liability risk, improved quality and compliance.

“This solution has saved Gallatin Steel tens of thousands of dollars on storage space. It has increased employee productivity by an estimated 100 hours each month,” said Arlyn B. Richards, Manager, Information Systems. “Safety is also very important at Gallatin Steel. Onbase has supported the Safety program by ensuring that all associates have read the latest revisions of the safety procedures and that they have immediate access to those procedures. Today, employees can do their jobs faster - and more safely - because of OnBase.”

"Congratulations to Gallatin Steel and our other industry winners. It's gratifying to see such a wide variety of industries using our solution," said Bill Priemer, executive vice president and chief operating officer for Hyland Software. "We work hard to build expertise in each market. It allows us to develop solutions that help our more than 7,400 worldwide customers be more successful. This year's RealSolutions award winners exemplify what OnBase is doing for organizations the world over."

About Gallatin Steel

Gallatin Steel is a customer-focused company that encourages the involvement and development of its associates and provides value for its stakeholders. Since its start-up in 1995, Gallatin Steel has been continually improving quality, cost and customer satisfaction through the integration of people, technology and processes. The manufacturing facility has an annual capacity of more than 1.6 million tons of hot band coils that are tailor made to satisfy customer needs. Gallatin Steel is located along the banks of the Ohio River in Ghent, Kentucky. For more information visit <http://www.gallatinsteel.com>

About Results Engineering

Results Engineering provides software and services whose sole focus is on business process reengineering. Since 1993, Results Engineering has been engaged in the planning, design, and implementation of best of breed Electronic Document Management solutions. Specializing in moving information from paper--to data--to content--fast, automatically and strategically, Results Engineering makes content available, with security & control, when and where it is needed, and gets results, on time, on budget within the projected ROI. For more information on Results Engineering please visit <http://www.ReEng.com>

About Hyland Software

Hyland Software Inc. is the developer of OnBase, a rapidly deployable suite of enterprise content management (ECM) software applications. OnBase is a modular suite of ECM applications that includes document imaging, workflow, electronic document management, COLD/ERM and records management. OnBase allows organizations to manage all digital content, including scanned paper documents, e-mails, faxes, print streams, application files, e-forms, Web content and multimedia files. OnBase is used by businesses and government agencies around the world to reduce the time and cost of performing important business functions and address the need for regulatory compliance through the management, control and sharing of digital content with employees, business partners, customers and other constituencies. For more information about OnBase, please contact an OnBase Authorized Solution Provider or visit <http://www.onbase.com>.

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