

Consonus Technologies and BlueTech IT Solutions Provide Superior Remote Backup Solution to St. Stephen's School in Miami, Florida

Consonus Technologies, a leader in IT managed services, data protection solutions, IT business continuity, and cloud computing solutions, speaks about customer sentiment on cost vs. quality in terms of remote backup solutions through its alliance with BlueTech IT Solutions.

July 20, 2010 (FPRC) --MIAMI, FL and CARY, NC-- St. Stephen's Episcopal Day School, a leading private elementary school in the Coconut Grove area of Miami, recently returned to Consonus and channel partner BlueTech IT Solutions, stating that the quality of service the companies offered had greater value than the lower cost of alternative providers. After spending less than two months with a well-known remote backup service provider, St. Stephen's realized that the combination of Consonus and BlueTech's technology offered far greater value than simply the cost savings on monthly fees.

"Often, a low-price provider can cost a company far more than they anticipated saving. When evaluating cost, there are four critical factors to consider: security, resiliency, compliance, and support. If there is a breakdown of any of these four key quality points, the cost to the client can be intensive," says Bob McCarthy, President of Consonus Technologies.

Consonus Remote Backup Service (Consonus RBS™) uses next-generation technology to provide automated backups of multiple production servers as well as application and database servers with the following dynamic IT solutions:

Security:

The multi-level security authentication of Consonus' RBS ensures the highest level of security for client's data. Asigra, the highest level of security assurance currently available, powers this technology. Asigra is the first and only cloud software provider to achieve FIPS 140-2 Certification.

Resiliency:

The flexible SaaS model offers utility-style pay based on usage, provide predictable costs and operational SLAs that are accountable.

Compliance:

With Consonus RBS, clients can retain and purge their database to safeguard intellectual property and meet regulatory requirements. Consonus RBS places no artificial limits on retention.

Support:

The agentless technology of Consonus RBS supports the widest range of platforms including Windows, UNIX, AS/400, and Apple, as well as hot backups for all leading databases and applications. Support services include 24x7 monitoring of backup environments provided in Consonus' SAS70 Type II data centers.

"BlueTech's seamless on-the-ground support and commitment to their clients makes BlueTech our

'go to' IT business partner," said FELIX Jacomino, Director of Technology for St Stephen's School. "Despite 6 weeks of efforts, the low-cost provider was never able to successfully back up our 150G of data, so we were thrilled to learn that Consonus still had our data and that we were able to pick up where we left off. The expertise offered by BlueTech and Consonus offer is second to none. The team really bailed us out."

About Consonus Technologies:

Consonus Technologies is a leading provider of remote back server solutions, data protection solutions; IT managed services, business continuity planning, SAS70 Type II Data Centers, and cloud computing solutions based in Cary, NC. Offering a comprehensive suite of IT infrastructure services, combined with highly secure, reliable, and energy-efficient data centers across the country, Consonus provides customers with complete cloud computing solutions addressing disaster recovery and data center availability, manageability, and virtualization.

About BlueTech IT Solutions:

BlueTech IT Solutions is an Information Technology service and consulting company based in Miami, FL. With more than 25 years of experience in the IT field with specializations in the financial, manufacturing and construction industry, BlueTech's array of services includes computer network design, implementation and management, network security and intrusion prevention, Microsoft Exchange™ server installation, configuration and administration, and disaster recovery solutions. Visit BlueTech on the Web at <http://www.bluetechit.com>.

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Keywords

[data protection solutions](#)

[business continuity](#)

[managed services](#)

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