

Georgia REALTOR® Matthew Sipera Earns Real Estate, Short Sale Designation to Help Homeowners in Danger of Foreclosure

Matthew Sipera, a member of The Komar Team of Results Realty Services in Cumming, has earned the prestigious Certified Distressed Property Expert® (CDPE) designation.

September 28, 2011 (FPRC) -- Matthew Sipera, REALTOR®, a member of The Komar Team of Results Realty Services in Cumming, has earned the prestigious Certified Distressed Property Expert® (CDPE) designation, having completed extensive training in foreclosure avoidance, with a particular emphasis on short sales. At a time when millions of homeowners are struggling with the possibility of foreclosure, the skills and education amassed by Matthew Sipera will help benefit Atlanta Metro area homeowners and communities.

Short sales allow the distressed homeowner to repay the mortgage at the price that the home sells for, even if it is lower than what is owed on the property. With plummeting property values, this can save many people from foreclosure and even bankruptcy. More and more lenders are willing to consider short sales because they are much less costly than foreclosures.

Today, more than 13 percent of homeowners are delinquent on their mortgage or in the foreclosure process. This is occurring across all price ranges, and the fastest-growing category of homes in foreclosure is the luxury home market.

“The CDPE designation has been invaluable as I work with homeowners on complicated short sales,” said Matthew Sipera. “It is so rewarding to be able to help families save their homes from foreclosure.”

Alex Charfen, co-founder and CEO of the Distressed Property Institute in Austin, Texas, said that REALTOR® such as Matthew Sipera with the CDPE Designation have valuable perspective on the market, and training in short sales that can offer homeowners real alternatives to foreclosure, which can be devastating to credit ratings.

“These experts better understand market conditions than the average agent, and can help sellers through the complications of foreclosure avoidance,” he said.

The Distressed Property Institute provides live and online courses to train real estate professionals how to help homeowners in distress, with a strong focus on handling short sales.

“Our goal is to help as many homeowners as possible, by educating as many real estate professionals as possible,” Charfen said. “Matthew Sipera, REALTOR® has demonstrated a commitment to struggling homeowners, a commitment that can provide much-needed stabilization to the community.”

For more information about Matthew Sipera, REALTOR® and his services as a Certified Distress Property Expert (CDPE), visit <http://shortsaleaga.com> or call Matthew Sipera at 678-679-1661.

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