

Quality First Real Estate Reveals the Three Big Mistakes Home Buyers are Making Now

Even in today's very tight real estate market, buyers are still making mistakes that can cost them lots of money, time, and even the home they really want. Why Home Buyers Should Look for a Good Deal on a Home, Not the Perfect Deal

October 17, 2011 (FPRC) -- Quality First Real Estate, one of San Diego's top Real Estate Brokers, today posted an article about the three top mistakes that home buyers make. Even in today's very tight real estate market, buyers are still making mistakes that can cost them lots of money, time, and even the home they really want.

According to Bill de Ridder, President of Quality First, 'The single largest mistakes that I repeatedly see are buyers who are trying to 'get a steal' on a home and end up never buying the right house. Everyone who has turned on a TV, picked up a newspaper or gone to a cocktail party, knows the real estate market has been turned on its ear for going on 5-6 years or more. Home values are at lows not seen in decades. Buyers often spend too much time analyzing and comparing and never close on a house.'

Buyers also mess up by holding out for the Perfect Deal. There are no perfect deals. There are good deals but there will always be something that is not perfect. Other home buyers spend endless hours, days and weeks shopping for the perfect loan – watching every uptick and downtick in the loan rates, talking to numerous brokers and banks, trying to get the best possible deal and saving a few bucks here and there on points, fees and other expenses. In our practical experience, it's all about what is the buyer qualified for and what can they afford? Rather than trying to get the absolute best loan deal, spend time to make sure you have the best available loan broker or mortgage banker.

Remember, you don't want to lose out on the perfect home for your family because you spent too much time and argued too much looking for the best possible deal or the best possible loan. Look for a good deal that makes your family happy. Yes, you may lose out on bragging rights among your friends, but you will have found a comfortable home where you and your family will be happy for a long time.

For more details and other ideas about how to NOT make the mistakes that will cost you and your family the best house, check out the entire article at http://www.qualityfirstrealestate.com/THreeBigMistakes_page.php

About QualityFirst Real Estate

QualityFirst is a full service Real Estate Company specializing in residential real estate as well as in REO properties. Quality First Real Estate provides a broad array of real estate services including representing sellers in listings, buyers on the purchase of properties, mortgage loans for purchase and refinance, home marketing for lenders and home managers, and property management. With decades of successful experience in the Southern California real estate industry, working with a wide range of individuals and companies, QualityFirst can provide ALL the services needed for those looking to sell or purchase homes and properties.

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